COMPANY PROFILE

Wardy it
solutions

Australia's leading SQL Server consultants, trainers and Business Intelligence specialists

Microsoft Partner
Gold   Business Intelligence
Gold   Data Platform
Silver   Learning

Contents

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INTRODUCTION

WARDY IT Solutions is recognised as Australia's leading specialist provider of consulting, training and Business Intelligence services for Microsoft SQL Server.

We offer a comprehensive range of SQL Server solutions, from architecture and design consulting, database development and administration through to mentoring, training, Business Intelligence and reporting.

As a member of the Microsoft Partner Network, WARDY IT Solutions has achieved Gold Competency for the **Data Platform** and **Business Intelligence** competencies and Silver in the **Learning** competency. WARDY IT Solutions prides itself on having delivered some of the largest Microsoft SQL Server implementations in Australia. We work across private and government sectors including manufacturing and industrial, retail and distribution, banking and finance, health, transport, utilities, education and telecommunications. Our clients around Australia range from leading banks, stockbrokers and retailers through to smaller local organisations and family businesses.

AIMS & VALUES

At WARDY IT Solutions, we aim to provide our clients with the support, training and tools they need to leverage their technology investment and grow their organisation.

We value:

Excellence in customer service

Our commitment to customer service is second to none. As a client of WARDY IT Solutions, you can feel confident and secure knowing we are there to help you with the simplest request through to the most complex operational emergency.

The quality of our products and solutions

We aim to deliver a premier service, meeting our promises and achieving the objectives of our clients. We are committed to going the extra mile when we need to; having us on board means you can be sure you will get the best from SQL Server.
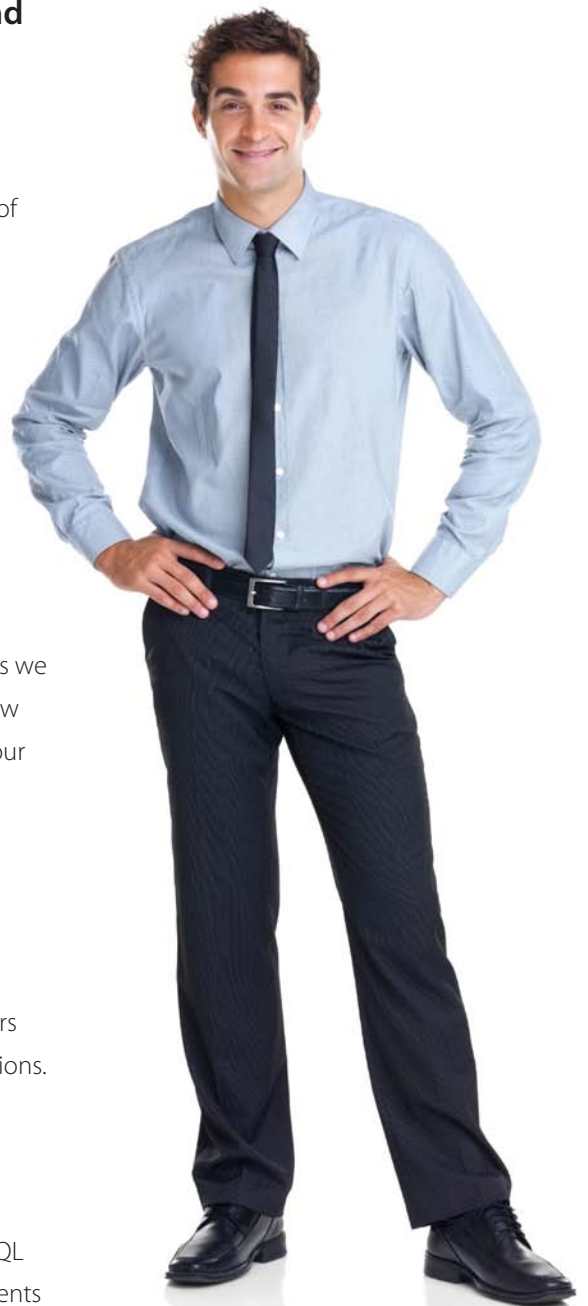
Collaboration

We work with your organisation and staff to ensure that the solutions we provide meet your objectives yet exceed your expectations, both now and in the future. We aim to build quality, lasting relationships with our customers based on mutual trust and respect.

Our team of SQL Server professionals

Our team of specialist SQL Server consultants and trainers are recognised as the industry's best, and brightest and includes two Microsoft Most Valuable Professionals (MVP), two Microsoft Virtual Technology Solutions Specialists, a team of Microsoft Certified trainers along with subject matter experts for numerous SQL Server publications.

Growth and sharing of knowledge

WARDY IT Solutions supports the growth and sharing of knowledge among the SQL Server community, and has been instrumental in organising and conducting the Queensland, Canberra and Hobart SQL Server User Group, and presenting at user group and community events around Australia on a regular basis.

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SERVICES

Our services are based around four key areas:

Business Intelligence

We offer a full range of SQL Server Business Intelligence solutions, from reporting and analytics through to planning and forecasting. We can unlock the value in your organisation's data, and make it easily accessible and understandable across all levels of your business.

Data Platform

We help our clients to leverage their technology investment through our Data Platform services including planning, design and upgrade support, processes for implementation, assessment and review, data warehousing and reporting services, and support for database administrators.

Training

We deliver effective and timely SQL Server training using contemporary learning styles, and can develop customised training solutions to cover the key elements of the SQL Server segments needed by our clients.

Virtual DBA

WARDY IT Solutions' own remote database administration service is a cost-effective way for organisations to meet the day-to-day challenges of monitoring availability, performance and administration of critical Microsoft SQL Server databases.

The WARDY IT Solutions team of specialist consultants and trainers are all Microsoft Certified IT Professionals and recognised industry experts in Microsoft SQL Server. Our team is based in Brisbane, Canberra, Melbourne, Sydney and Hobart and includes Microsoft certified trainers, authors and editors of Microsoft SQL Server books and publications.

Established in 2004, WARDY IT Solutions has a proven track record for delivering customer solutions and satisfaction. WARDY IT Solutions has established itself amongst the top solution providers in SQL Server technologies and recently we have received the following Microsoft industry accolades:

- 2013 Global Data Platform Partner of the Year
- 2013 MAPA Business Intelligence and Data Platform Partner of the Year
- 2012 MAPA Business Intelligence Partner of the Year
- 2011 MAPA Data Platform Partner of the Year
- 2009 Microsoft APAC Data Management Partner of the Year

BUSINESS INTELLIGENCE

WARDY IT Solutions offers a full range of SQL Server Business Intelligence solutions, from reporting and analytics through to planning and forecasting.

Our highly specialised Microsoft certified team has a reputation for successfully implementing Business Intelligence solutions that relate business performance to company strategy, resulting in better and faster decision making. We can help you make your information more accessible and understandable across the whole business, and unlock the value in your data using dashboards, portals, managed reporting and visualisation.

Dashboards consolidate information from a variety of sources and present it in a single, easy-to-use interface.
PerformancePoint Services
SharePoint and Excel Services

Portals connect your people to business critical information, expertise, applications and role-specific resources.
SharePoint Server

Managed reporting creates, publishes and shares commonly requested business reports in a centralised and secure environment. With SQL Server, end users can quickly create solutions from disparate data sources within Microsoft Office Excel.
SharePoint Server
Reporting Services
Report Builder

Visualisation incorporates professional looking and easily understood diagrams into your business intelligence strategy.
Office Visio
Bing Maps

Data Platform

WARDY IT Solutions' team of Microsoft certified consultants have the knowledge and expertise to develop and implement customised SQL Server database solutions to suit your organisation's IT environment and needs. We offer a full spectrum of solutions to solve database challenges of any size, and can help you leverage your technology investment through effective database architecture and design.

Our comprehensive consulting services include:

- emergency support
- SQL Server architecture
- consolidation
- database migration
- planning, design, consolidation and upgrade support
- implementation, assessment and review processes

- data warehousing and reporting services
- managed support for database administrators
- onsite support
- separation of duties
- licensing reviews
- SQL Server roadmap

Support and ad hoc Consulting

The WARDY IT Solutions team can help you with a whole range of services, from service pack maintenance, performance tuning and disaster recovery through to TSQL development and reporting. If you need assistance with SQL Server, then our team of industry experts can assist.

Healthcheck

The SQL Server Healthcheck is a WARDY IT Solutions specialised service that can save you money by optimising your existing infrastructure, without the need for expensive upgrades. Our Healthcheck analyses your SQL Server environment and highlights areas of concern, providing recommendations to improve the health and performance of your database environment. It is designed to review and verify the implementation of common SQL Server Best Practices, and includes all of the usage and administration aspects of Microsoft SQL Server, ensuring the availability and scalability of your databases.

Emergency Support

WARDY IT Solutions SQL Server Emergency Support offers:

- expert advice from our Australian-based consultants any time of the day, anywhere in the world
- an interface with Microsoft Support
- assistance with patches, workarounds or data recovery.

If there is a problem with your Microsoft SQL Server environment, even at 2am Sunday morning, WARDY IT Solutions SQL Server Emergency Support team is on call to help.

TRAINING

WARDY IT Solutions' proven customised training strategies help our clients to manage and administer their own databases more effectively.

We work collaboratively with our clients to first understand their training needs, and then develop and deliver a customised training solution. Our customised training is tailored to the SQL Server segments our clients need; we don't waste time covering areas that are not required or relevant to their business.

With WARDY IT Solutions training, your staff can:
• build the confidence and skills they need to successfully administer SQL Server
• understand the techniques to develop efficient SQL Server queries
• learn the skills to design and develop reporting solutions
• achieve certification and career goals
• build their knowledge to successfully deliver Business Intelligence solutions and
• upgrade their skills from previous versions of SQL Server.

As well as customised training solutions, WARDY IT Solutions delivers a series of scheduled training courses and workshops throughout the year in Brisbane, Sydney Canberra, Melbourne and Hobart.
The full schedule is available on our website.

WARDY IT Solutions' workshops and training courses are presented by our own expert staff using contemporary learning styles. All of our trainers are Microsoft Certified in SQL Server, and possess a deep understanding of the products in an enterprise environment. We also have a group of Microsoft Certified Trainers on the team.

WARDY IT Solutions training expertise has been well recognised by the industry:
• we were engaged by Microsoft Learning Services to develop Microsoft Official Curriculum courseware and exams for SQL Server 2008 R2 and 2012
• we have direct access to the Microsoft SQL Server product team in the USA through our membership of the Technology Advisory Group for future releases, and
• we delivered the first PowerPivot training in Australia, and even trained Microsoft Australia's internal team on this new feature in SQL Server 2008 R2.

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VIRTUAL DBA

Virtual DBA is WARDY IT Solutions' remote database administration service. It is a cost-effective solution to assist with the everyday management and performance of your organisation's critical Microsoft SQL Server databases.

Virtual DBA remotely monitors your database's operational functions and statistics on a daily basis, reporting on any issues along with their potential impact and how they can be addressed. It ensures ongoing system availability, optimum performance and trouble-free operation.

With Virtual DBA, your organisation has priority access to a team of database administrators on call 24 hours a day, 7 days a week, every week of the year. Whether you need urgent incident support or just someone to provide you with advice, we will have a database administrator available that not only knows your systems but also understands your organisation – by telephone, remote or on-site support and consulting.

WARDY IT Solutions can tailor a Virtual DBA Service to the needs of your organisation, either to assist your existing staff or to completely outsource your Microsoft SQL Server database management.

The Virtual DBA service can assist your existing database administration staff by taking over the everyday monitoring and tuning tasks, so they can focus on other higher priority tasks. It can also provide coverage when staff are on leave or in training.

Virtual DBA is a flexible solution for outsourcing database management, and gives our clients the option to scale their package up or down according to their requirements, without the commitment to full-time staff expenses, training and development.

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THE TEAM

WARDY IT Solutions' team of SQL Server consultants and trainers are all Microsoft Certified in SQL Server, with experience across all aspects of the application from Microsoft SQL Server 4.2 through to SQL Server 2014.

The team has an industry-wide reputation as acknowledged leaders in the Australian SQL Server community, with a collective experience of more than 520 years.

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Our team includes Microsoft Certified Trainers, authors and editors of SQL Server books, and we have been contracted by Microsoft Learning Services USA to write and review the Microsoft Official Curriculum for SQL Server 2008 R2 and 2012.

WARDY IT Solutions' Managing Director, Peter Ward, is a Microsoft SQL Server Most Valuable Professional (MVP), which is a select group of the technical community's best and brightest who are willing to voluntarily share their expertise with others. Peter is President of the Queensland SQL Server User Group, winner of the 2010 Pearcey Queensland Award for outstanding achievement in ICT, and a sought-after speaker at conferences and events on SQL Server as well as a member of the Microsoft Data Platform Advisory Council.

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WHAT OUR CLIENTS SAY

"The SQL Server Healthcheck provided by WARDY IT Solutions was invaluable. The level of detail that the findings went into was truly remarkable. By implementing the changes recommended by the Healthcheck we were able improve the performance of our SQL Server instance by over 160%." **Greg Norris, Trinity**

"You guys rock." **Kunle Bello, Medeserv-PrimEd**

"The vast wealth of knowledge in the WARDY IT Solutions team means they are able to assist with all of our various SQL Server needs, and their client service commitment is second to none. We feel secure in knowing they are there for everything from the simplest question through to an operational emergency." **Cherie Whelan, RPS Group**

"I have been working with WARDY IT Solutions for over 18 months and their SQL Server skills have proved invaluable. I consider myself fortunate to work with such a talented and devoted organisation." **Morty Douglass, RD8**

"We were very impressed with WARDY IT Solutions abilities and their intricate and expansive knowledge about SQL Server. We will be thrilled to work with WARDY IT Solutions again." **Ben Reid, Systematics**

"We knew we had a few performance bottlenecks with our vendor supplied ERP system and we were looking at investing in some new iron. Due to budget constraints we needed to delay our capital expenditure and engaged WARDY IT Solutions to perform a Healthcheck. With the performance tuning they have done, they saved us over $60,000 in new hardware and I can't see us needing any more horsepower anytime soon." **Tom Calloway, Worldwide Industries**

"I cannot recommend WARDY IT Solutions highly enough. Their professionalism and technical knowledge are both superior. They weren't fazed by problems at my end, and they maintained their dedication and responsiveness to arrive at a highly successful outcome. I will recommend WARDY IT Solutions to whomever asks." **Graham Seach, Pacific Database**

> *"I cannot recommend WARDY IT Solutions highly enough."*

"The team at WARDY IT Solutions were able to leverage the innovative features in SQL Server 2008 R2 including PowerPivot and rich data visualisations to deliver a solution that is allowing us to easily identify trends in the learning outcomes of students." **Scott Carpenter, John Paul College**

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Business Intelligence

Data Platform

Training

Virtual DBA

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