

# Case Study: Rd8 Technology

## Overview

Rd8 Technology Group was seeking a Business Intelligence solution that would put BI in the hands of more business users whilst maintaining the insight and oversight of ICT. Rd8 Technology Group's ERP system did not provide ad-hoc reporting capabilities which resulted in reports being run and data correlated manually. Rd8 did not have a process for maintaining historical sales information that could be used to cross check stock orders for accuracy. As a result the process of ordering new products was done using mostly guess work and thus often an excess of stock would result in an increase of aged stock in the inventory.

## Solution

Rd8 Technology Group contacted WARDY IT Solutions to design and develop a Microsoft Business Intelligence solution. WARDY IT Solutions was able to utilise the existing investment in SQL Server 2008 R2 as it provided all of the necessary Business Intelligence functionality.

Since implementing the Microsoft BI solution, Rd8 has gained timely access to its data for sales and stock reporting. It has also been able to add a new function at the point-of-sale that enables staff to recommend and up-sell to other products based on what the customer is purchasing.

Due to the success of this Microsoft BI solution, Rd8 Technology Group is looking to expand capabilities to measure sales staff and field technician performance. They are also evaluating Microsoft SharePoint Server (MOSS) 2010 as a delivery mechanism for BI and Key Performance Indicator (KPI) data.

*"WARDY IT Solutions were able to provide us a solution based on our existing investment in SQL Server. Their ability to understanding our business and then apply technology to solve the solution was amazing. As a result we now have timely access to data for sales and stock reporting, enabling us to cut aged stock levels by 30 percent."*

- Morty Douglass  
Development Manager

## Organization Size

200+ employees

## Business Situation

Rd8 Technology Group required a Business Intelligence solution to provide them greater insight into sales information allowing them to monitor key ratios and track progress towards sales targets.

## Solution

With the help of WARDY IT Solutions, Rd8 Technology Group implemented a SQL Server 2008 R2 Business Intelligence Solution allowing them to measure and report margins and crosscheck orders to minimise aged stock.

## Benefits

- The new reporting expanded information access and insights
- The new solution reduced fraudulent activities
- A reduction in aged stock levels by 30%,
- An increase in profitability by 25%.

## Software and Services

- Microsoft Excel 2010
- Microsoft Sharepoint Server 2010
- Microsoft SQL Server 2008 R2
- Microsoft SQL Server 2008 Analysis Services
- Microsoft SQL Server 2008 R2 Integration Services
- Microsoft SQL Server 2008 R2 Reporting Services



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